

**GENESEE COUNTY INDUSTRIAL DEVELOPMENT AGENCY
d/b/a
GENESEE COUNTY ECONOMIC DEVELOPMENT CENTER**

AND

PLUG PROJECT HOLDING CO., LLC

TAX AGREEMENT

Project Address:

6840 Crosby Road
Town of Alabama
Genesee County, New York 14013

Tax Map Nos.:

10.-1-41 & 10.-1-42

Affected Tax Jurisdictions:

Genesee County
Town of Alabama
Oakfield-Alabama Central School District

Dated as of October 1, 2021

TAX AGREEMENT

THIS **TAX AGREEMENT**, dated as of October 1, 2021 (the "Tax Agreement"), is by and between the **GENESEE COUNTY INDUSTRIAL DEVELOPMENT AGENCY d/b/a GENESEE COUNTY ECONOMIC DEVELOPMENT CENTER**, a public benefit corporation duly existing under the laws of the State of New York, with offices at 99 MedTech Drive, Suite 106, Batavia, New York 14020 (the "Agency"), and **PLUG PROJECT HOLDING CO., LLC**, a Delaware limited liability company, having an address c/o Plug Power Inc., 968 Albany Shaker Road, Latham, New York 12110 (the "Company").

WITNESSETH:

WHEREAS, the Agency was created by Chapter 565 of the Laws of 1970 of the State of New York pursuant to Title I of Article 18-A of the General Municipal Law of the State of New York (collectively, the "Act") as a body corporate and politic and as a public benefit corporation of the State of New York (the "State"); and

WHEREAS, the Company has submitted an application (the "Application") to the Agency requesting the Agency's assistance with respect to a certain project (the "Project") consisting of: (i) the acquisition by the Agency of a leasehold or other interest in certain real property located at 6840 Crosby Road in the Town of Alabama, New York (the "Land", being more particularly described as all or a portion of tax parcel Nos. 10.-1-41 and 10.-1-42); (ii) the planning, design, construction and operation of a green hydrogen production and distribution facility (collectively, the "Improvements"); (iii) the acquisition of and installation in and around the Land and Improvements by the Company of machinery, equipment, fixtures and other items of tangible personal property (the "Equipment" and, collectively with, the Land and the Improvements, the "Facility"); and

WHEREAS, in order to induce the Company to acquire, construct and equip the Facility, the Agency is willing to take a leasehold interest in the Land, the Improvements, the Equipment and the personal property constituting the Facility pursuant to a certain Lease Agreement, dated as of October 1, 2021 (the "Lease Agreement"), and thereafter to lease said Land, Improvements, Equipment and personal property back to the Company pursuant to the terms and conditions of a certain Leaseback Agreement, dated as of October 1, 2021 (the "Leaseback Agreement"); and

WHEREAS, pursuant to Section 874(1) of the Act, the Agency is exempt from the payment of taxes imposed upon real property and improvements owned by it or under its jurisdiction, control or supervision, other than special ad valorem levies, special assessments and service charges against real property which are or may be imposed for special improvements or special district improvements; and

WHEREAS, the Agency and the Company deem it necessary and proper to enter into an agreement making provisions for payments-in-lieu-of-taxes by the Company for the benefit of Genesee County (the "County"), the Town of Alabama (the "Town") and the Oakfield-Alabama Central School District (the "School District" and, together with the County and Town, the "Affected Tax Jurisdictions").

NOW, THEREFORE, in consideration of the covenants herein contained, and other good and valuable consideration the receipt and sufficiency of which are hereby acknowledged, it is mutually agreed as follows:

Section I - Payment in lieu of Ad Valorem Taxes:

Section 1.1 A. Subject to the completion and filing by the taxable status date **March 1, 2022** (the "Taxable Status Date") of New York State Form RP-412-a Application For Real Property Tax Exemption (the "Exemption Application") under Section 412-a of the New York State Real Property Tax Law (the "RPTL") and Section 874 of the Act, the Facility shall be exempt from Real Estate Taxes (as hereinafter defined) commencing with the 2022-23 School District tax year, and the 2023 County/Town tax year. The Agency shall complete and file the Exemption Application with the appropriate assessors or Board of Assessment Review on or before the Taxable Status Date, with copies delivered to all parties required by law. For purposes of the foregoing "Real Estate Taxes" means all general levy real estate taxes levied against the Facility by the County, the Town and the School District. The Company shall provide the Agency with the information necessary for the completion and filing of the Exemption Application and shall provide such additional information and take such actions as are required by the appropriate assessors or Board of Assessment Review to process and approve the Exemption Application. Notwithstanding anything contained herein or in the Leaseback Agreement to the contrary, in the event the exemption from Real Estate Taxes is denied for any reason, the Company shall pay (and hereby agrees to pay) all Real Estate Taxes levied upon the Facility as they become due. After giving written notice to the Agency, the Company may, in good faith, contest the denial of the Exemption Application, provided that (i) the overall operating efficiency of the Facility is not impaired and the Facility continues to qualify as a "project" under the Act; (ii) neither the Facility nor any part of or interest in it would be in any danger of being sold, forfeited or lost; or (iii) neither the Company nor the Agency, as a result of such contest, shall be in any danger of any civil or criminal liability. The Company hereby waives any claim or cause of action against the Agency, and releases the Agency from any liability to the Company, arising from the denial of an exemption from Real Estate Taxes.

B. Agreement to Make Payments. As long as the Facility is owned by or leased to the Agency, the Company agrees to pay annually to the Affected Tax Jurisdictions as a payment-in-lieu-of-taxes, on or before September 1 of each year for School District taxes, and on or before January 1 of each year for County/Town taxes (collectively, the "Payment Date"), commencing on September 1, 2022, and January 1, 2023, respectively, an amount equal to the Total Tax Payment, as described in **Schedule A** attached hereto. The Company shall make all such Total Tax Payments in the amounts and on the dates specified above, whether or not any such Total Tax Payment is billed by the Agency, the Affected Tax Jurisdictions, or any other party.

The parties agree and acknowledge that payments made hereunder are to obtain revenues for public purposes, and to provide a revenue source that the Affected Tax Jurisdictions would otherwise lose because the subject parcels are not on the tax rolls.

1.2 Allocation. The Agency shall remit to the Affected Tax Jurisdictions amounts received hereunder, *if any*, within thirty (30) days of receipt of said payments and shall allocate said payments among the Affected Tax Jurisdictions in the same proportion as ad valorem taxes would have been allocated but for the Agency's involvement, unless the Affected Tax Jurisdictions have consented in writing to a specific allocation.

1.3 Reserved.

1.4 Valuation of Future Additions to the Facility. If there shall be a future addition to the Facility constructed or added in any manner after the date of this Tax Agreement, the Company shall notify the Agency of such future addition ("Future Addition"). The notice to the Agency shall contain a copy of the application for a building permit, plans and specifications, and any other relevant information that the Agency may thereafter request. Upon the earlier of substantial completion, or the issuance of a certificate of occupancy for any such Future Addition to the Facility, the Company shall become liable for payment of an equitable increase in the Total Tax Payment consistent with determination of the original Total Tax Payment. The Agency shall notify the Company of any proposed increase in the Total Tax Payment related to such Future Addition. If the Company shall disagree with the determination of assessed value for any Future Addition made by the Agency, then and in that event that valuation shall be fixed by a court of competent jurisdiction. Notwithstanding any disagreement between the Company and the Agency, the Company shall pay the increased Total Tax Payment until a different Total Tax Payment shall be established; provided, if a court of competent jurisdiction fixes the Total Tax Payment at a lower amount, then the Company shall be entitled to offset any overpayment against future payments due hereunder.

1.5 Period of Benefits. The tax benefits provided for herein should be deemed to include (i) the 2022-23 School District tax year through the 2041-42 School District tax year, and (ii) the 2023 County/Town tax years through the 2042 County/Town tax years. This Tax Agreement **shall expire on December 31, 2042**; *provided, however*, the Company shall pay (i) the 2042-43 School District tax bill, and (ii) the 2043 County/Town tax bills on the dates and in the amounts as if the Agency were not in title on the tax status date with respect to said tax years. In no event shall the Company be entitled to receive tax benefits relative to the Facility for more than the periods provided for herein, unless the period is extended by amendment to this Tax Agreement executed by both parties after any applicable public hearings. The Company agrees that it will not seek any general levy real estate tax exemption for the Facility while this Tax Agreement is in effect, which could provide benefits for more than the periods provided for herein and specifically agrees that the exemptions provided for herein, to the extent actually received (based on the number of lease years elapsed), supersede and are in substitution of the exemptions provided by Section 485-b of the RPTL. It is hereby agreed and understood that the Affected Tax Jurisdictions can rely upon and enforce the above waiver to the same extent as if they were signatories hereto.

Section II - Special District Charges, Special Assessments and Other Charges.

2.1 Special district charges, special assessments, and special ad valorem levies (specifically including but not limited to fire district charges), and pure water charges and sewer charges are to be paid in full in accordance with normal billing practices.

Section III - Transfer of Facility.

3.1 In the event that the Facility is transferred from the Agency to the Company (i.e., the lease/leaseback agreements are terminated), and the Company is ineligible for a continued tax exemption under some other tax incentive program, or the exemption results in a payment to the Affected Tax Jurisdictions in excess of the payment described in Section I herein, or this Tax Agreement terminates and the property is not timely transferred back to the Company: (a) the obligations of the Company to make payments under Section I hereunder shall, to such extent, be null and void; and (b) the Company agrees to pay no later than the next tax lien date (plus any applicable grace period), to each of the Affected Tax Jurisdictions, an amount equal to the taxes and assessments which would have been levied on the Facility if the Facility had been classified as fully taxable as of the date of transfer or loss of eligibility of all or a portion of the exemption described herein or date of termination.

Section IV - Assessment Challenges.

4.1 The Company shall have all of the rights and remedies of a taxpayer as if and to the same extent as if the Company were the owner of the Facility, with respect to any proposed assessment or change in assessment with respect to the Facility by any of the Affected Tax Jurisdictions and likewise shall be entitled to protest before and be heard by the appropriate assessors or Board of Assessment Review, and shall be entitled to take any and all appropriate appeals or initiate any proceedings to review the validity or amount of any assessment or the validity or amount of any tax equivalent provided for herein.

4.2 The Company shall have all of the rights and remedies of a taxpayer with respect to any tax, service charge, special benefit, ad valorem levy, assessment, or special assessment or service charge in lieu of which the Company is obligated to make a payment pursuant to this Tax Agreement, as if and to the same extent as if the Company were the owner of the Facility.

4.3 The Company shall file any accounts or tax returns required by the appropriate real estate tax assessment office and tax levy officers.

Section V - Changes in Law.

5.1 To the extent the Facility is declared to be subject to taxation or assessment by an amendment to the Act, other legislative change, or by final judgment of a Court of competent jurisdiction, the obligations of the Company hereunder shall, to such extent, be null and void.

Section VI - Events of Default.

6.1 The following shall constitute "Events of Default" hereunder. The failure by the Company to: (i) make the payments described in Section I within thirty (30) days of the Payment Date and such failure continued for ten (10) days following the Company's receipt of written notice thereof (the "Delinquency Date"); (ii) make any other payments described herein on or before the last day of any applicable cure period within which said payment can be made without

penalty; or (iii) the occurrence and continuance of any Events of Default under the Leaseback Agreement after any applicable cure periods. Upon the occurrence of any Event of Default hereunder, in addition to any other right or remedy the Agency and/or the Affected Tax Jurisdictions may have at law or in equity, the Agency and/or Affected Tax Jurisdictions may, immediately and without further notice to the Company (but with notice to the Agency with respect to actions maintained by the Affected Tax Jurisdictions) pursue any action in the courts to enforce payment or to otherwise recover directly from the Company any amounts so in default. The Agency and the Company hereby acknowledge the right of the Affected Tax Jurisdictions to recover directly from the Company any amounts so in default pursuant to Section 874(6) of the Act and the Company shall immediately notify the Agency of any action brought, or other measure taken, by any Affected Tax Jurisdiction to recover any such amount.

6.2 If payments pursuant to Section I herein are not made by the Delinquency Dates, or if any other payment required to be made hereunder is not made by the last day of any applicable cure period within which said payment can be made without penalty, the Company shall pay penalties and interest as follows. With respect to payments to be made pursuant to Section I herein, if said payment is not received by the Delinquency Date defined in Section 6.1 herein, the Company shall pay, in addition to said payment, (i) a late payment penalty equal to five percent (5%) of the amount due and (ii) for each month, or any part thereof, that any such payment is delinquent beyond the first month, interest on the total amount due plus the late payment penalty, in an amount equal to one percent (1%) per month. With respect to all other payments due hereunder, if said payment is not paid within any applicable cure period, the Company shall pay, in addition to said payment, the greater of the applicable penalties and interest as determined hereunder or penalties and interest which would have been incurred had payments made hereunder been tax payments to the Affected Tax Jurisdictions.

Section VII - Assignment.

7.1 No portion of any interest in this Tax Agreement may be assigned by the Company, nor shall any person other than the Company be entitled to succeed to or otherwise obtain any benefits of the Company hereunder without the prior written consent of the Agency, which shall not be unreasonably withheld or delayed; provided, notwithstanding the foregoing, the Company shall be permitted to assign its interest in this Tax Agreement in connection with the permitted assignment or sublease of the Leaseback Agreement.

Section VIII - Miscellaneous.

8.1 This Tax Agreement may be executed in any number of counterparts, and/or by execution of counterpart signature pages which may be attached to one or more counterpart, each of which shall be deemed an original but all of which together shall constitute a single instrument. In addition, any counterpart signature page may be executed by any party wherever such party is located, and may be delivered by e-mail or facsimile transmission, and any such e-mail or facsimile transmitted signature pages may be attached to one or more counterparts of this Tax Agreement, and such e-mailed or faxed signature(s) shall have the same force and effect, and be as binding, as original signatures executed and delivered in person.

8.2 All notices, claims and other communications hereunder shall be in writing and shall be deemed to be duly given if personally delivered or mailed first class, postage prepaid or by a national overnight courier service, or e-mail, addressed as follows:

To the Agency: Genesee County Industrial Development Agency
d/b/a Genesee County Economic Development Center
99 MedTech Drive, Suite 106
Batavia, New York 14020
Attn: President/CEO
E-mail:

With a Copy To: Harris Beach PLLC
99 Garnsey Road
Pittsford, New York 14534
Attn: Russell E. Gaenzle, Esq.
E-mail:

To the Company: Plug Project Holding Co., LLC
c/o Plug Power Inc.
968 Albany Shaker Road
Latham, New York 12110
Attn: Jerry Kahil
E-mail: jkahil@plugpower.com

With a Copy To: Plug Power Inc.
Gerard L. Conway, Jr., Esq.
968 Albany Shaker Road
Latham, New York 12110
E-mail: gconway@plugpower.com

or at such other address as any party may from time to time furnish to the other party by notice given in accordance with the provisions of this Section. A hand-delivered notice shall be effective upon delivery; a notice sent by certified mail shall be effective three (3) days after mailing; a notice by overnight delivery service shall be effective as of the date of delivery as confirmed by the delivery receipt; and a notice sent by e-mail shall be effective as of the date of delivery as confirmed by the delivery receipt.

8.3 This Tax Agreement shall be governed by, and all matters in connection herewith shall be construed and enforced in accordance with, the laws of the State applicable to agreements executed and to be wholly performed therein and the parties hereto hereby agree to submit to the personal jurisdiction of the federal or state courts located in Genesee County, New York.

8.4 Notwithstanding any other term or condition contained herein, all obligations of the Agency hereunder shall constitute a special obligation payable solely from the revenues and

other monies, if any, derived from the Facility and paid to the Agency by the Company. No member of the Agency nor any person executing this Tax Agreement on its behalf shall be liable personally under this Tax Agreement. No recourse shall be had for the payment of the principal or interest on amounts due hereunder or for any claim based upon or in respect of any modification of or supplement hereto against any past, present or future member, officer, agent, servant, or employee, as such, of the Agency, or of any successor or political subdivision, either directly or through the Agency or any such successor, all such liability of such members, officers, agents, servants and employees being, to the extent permitted by law, expressly waived and released by the acceptance hereof and as part of the consideration for the execution of this Tax Agreement.

8.5 The Affected Tax Jurisdictions have consented and agreed to the respective Total Tax Payments as shown in **Schedule A** attached hereto.

8.6 The obligations and agreements of the Company contained herein and any other instrument or document executed in connection herewith, and any other instrument or document supplemental thereto or hereto, shall be deemed the obligations and agreements of the Company, and not of any member, officer, agent or employee of the Company in his or her individual capacity, and the members, officers, agents and employees of the Company shall not be liable personally hereon or thereon or be subject to any personal liability or accountability based upon or in respect hereof or thereof or of any transaction contemplated hereby or thereby.

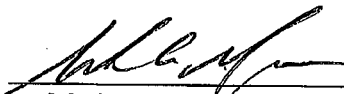
8.7 In no event shall the Agency or the Company be liable to the other or to the Affected Tax Jurisdictions for consequential, incidental, special or punitive damages in connection with the performance or failure to perform this Tax Agreement.

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[Signature Page to Tax Agreement]

IN WITNESS WHEREOF, the parties hereto have executed this Tax Agreement as of the day and year first above written.

**GENESEE COUNTY INDUSTRIAL
DEVELOPMENT AGENCY, d/b/a
GENESEE COUNTY ECONOMIC
DEVELOPMENT CENTER**

By: 
Name: Mark A. Masse
Title: Senior Vice President of Operations

PLUG PROJECT HOLDING CO., LLC

By: _____
Name: Gérard L. Conway, Jr.
Title: Corporate Secretary

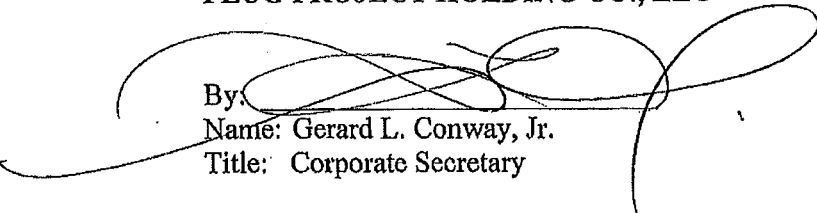
[Signature Page to Tax Agreement]

IN WITNESS WHEREOF, the parties hereto have executed this Tax Agreement as of the day and year first above written.

**GENESEE COUNTY INDUSTRIAL
DEVELOPMENT AGENCY, d/b/a
GENESEE COUNTY ECONOMIC
DEVELOPMENT CENTER**

By: _____
Name: Mark A. Masse
Title: Senior Vice President of Operations

PLUG PROJECT HOLDING CO., LLC

By: 
Name: Gerard L. Conway, Jr.
Title: Corporate Secretary

JOINDER

In consideration of the Agency's execution of that certain Tax Agreement (as amended, the "Tax Agreement") to which this "Joinder" is attached (and of which it forms a part), the undersigned Plug Power Inc., a Delaware corporation ("Plug Parent"), hereby joins in the Tax Agreement solely for the purpose of agreeing that it shall: (a) make any payment required to be made by the Company under Section 1 of the Tax Agreement if such payment is not made by the applicable Delinquency Date and (b) make any other payment required to be made under the Tax Agreement by the Company if such payment is not made by the last day of any applicable cure period within which said payment can be made without penalty. Capitalized terms used in this Joinder and not otherwise defined herein shall have the same meanings as set forth in the Tax Agreement.

In the event the Company assigns its interest in the Tax Agreement in connection with the permitted assignment or sublease of the Leaseback Agreement, then the assignee or sublessee of the Leaseback Agreement shall provide a replacement guarantor (a "Replacement Guarantor") reasonably acceptable to the Agency; provided, it shall be unreasonable for the Agency to withhold its approval of a proposed Replacement Guarantor that has a Net Worth equal to at least 100% of the remaining payments to be made under Section 1 of the Tax Agreement. As used herein, the term "Net Worth" shall mean the difference between (x) the total amount of the tangible assets of a proposed Replacement Guarantor as reflected on the balance sheets of such proposed Replacement Guarantor prepared in accordance with generally accepted accounting principles, consistently applied and (y) the total amount of liabilities of a proposed Replacement Guarantor in such amounts as reflected on the balance sheets of such proposed Replacement Guarantor prepared in accordance with generally accepted accounting principles, consistently applied. Concurrently with any such assignment or sublease of the Leaseback Agreement, the Replacement Guarantor shall execute a joinder to the Tax Agreement in form and substance consistent with this Joinder (a "Substitute Joinder"). Upon such Replacement Guarantor's execution of the Substitute Joinder, Plug Parent shall be released from all obligations under this Joinder accruing after the date of Replacement Guarantor's execution of the Substitute Joinder.

Notwithstanding anything to the contrary, this Joinder shall terminate and be of no further force and effect upon the completion of the Project (as defined in the Leaseback Agreement).

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Joinder to
[Signature Page to Tax Agreement cont'd]

PLUG POWER INC.

By: 

Name: GERARD L. CONWAY JR.

Title: GENERAL COUNSEL

SCHEDULE A

TO

Tax Agreement dated as of October 1, 2021
by and between the Genesee County Industrial Development Agency d/b/a
Genesee County Economic Development Center
and
Plug Project Holding Co., LLC

During the term of this Tax Agreement the company agrees to make an annual "Total Tax Payment" in an amount equal to:

<u>Tax Year</u>	<u>School District Tax Year</u>	<u>County/Town Tax Year</u>	<u>County Base Payment*</u>	<u>School District Base Payment*</u>	<u>Town Base Payment</u>
Interim	2021-22	2022	Full Taxes	Full Taxes	Full Taxes
1	2022-23	2023	\$147,599	\$308,368	\$42,805
2	2023-24	2024	\$147,599	\$308,368	\$42,805
3	2024-25	2025	\$147,599	\$308,368	\$42,805
4	2025-26	2026	\$147,599	\$308,368	\$42,805
5	2026-27	2027	\$147,599	\$308,368	\$42,805
6	2027-28	2028	\$147,599	\$308,368	\$42,805
7	2028-29	2029	\$147,599	\$308,368	\$42,805
8	2029-30	2030	\$147,599	\$308,368	\$42,805
9	2030-31	2031	\$147,599	\$308,368	\$42,805
10	2031-32	2032	\$147,599	\$308,368	\$42,805
11	2032-33	2033	\$147,599	\$308,368	\$42,805
12	2033-34	2034	\$147,599	\$308,368	\$42,805
13	2034-35	2035	\$147,599	\$308,368	\$42,805
14	2035-36	2036	\$147,599	\$308,368	\$42,805
15	2036-37	2037	\$147,599	\$308,368	\$42,805
16	2037-38	2038	\$147,599	\$308,368	\$42,805
17	2038-39	2039	\$147,599	\$308,368	\$42,805
18	2039-40	2040	\$147,599	\$308,368	\$42,805
19	2040-41	2041	\$147,599	\$308,368	\$42,805
20	2041-42	2042	\$147,599	\$308,368	\$42,805

The Total Tax Payment includes taxation of the Land and any existing improvements located thereon.

*The foregoing table contemplates a payment equal to \$498,772 per year.