

Application for Financial Assistance

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Note: All of the above forms must be completed in their entirety to be considered an acceptable application.

<u>Attachments</u>

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(Required if over \$5million in capital investment of facility construction)	

I. Applicant Information

Company Name: Freightliner & Western Star of Batav	ia LLC
Address: State Street Road	
City / Town Batavia State: New York	Zip:
J.,	
Phone No.: 716-912-1553	Fax No.:
Email Address: debg@fmibuffalo.com	Fed. ld. No.:
SIC Code (https://www.osha.gov/pls/imis/sicsearc	h.html): 423110
NAICS Code (<u>http://www.naics.com</u>):423110	
Contact Person: Deborah Gawron	
Deborali Gawion	
Principal Owners / Officers / Directors: (list owners ownership)	with 15% or more in equity holdings with percentage
ownership)	
Name & Title	
Name & Title	
Name a rue	
Corporate Structure (attach schematic if Applicant is a subsidia Form of Entity:	
Form of Entity: C Corp S Corp LLP Sole Proprietorship	☐ Partnership
If a corporation, partnership, limited liability company/	partnership or Not for Profit
What is the date of the establishmentand, if a foreign organization, is the Applicant authorize	, Place of organization
and, if a foreign organization, is the Applicant admonz	is a to do business in the state of from Tork?
Applicant's Counsel:	
Address:	
City / Town State	Zip
Phone No.:	Fax No.:

II. Project Information

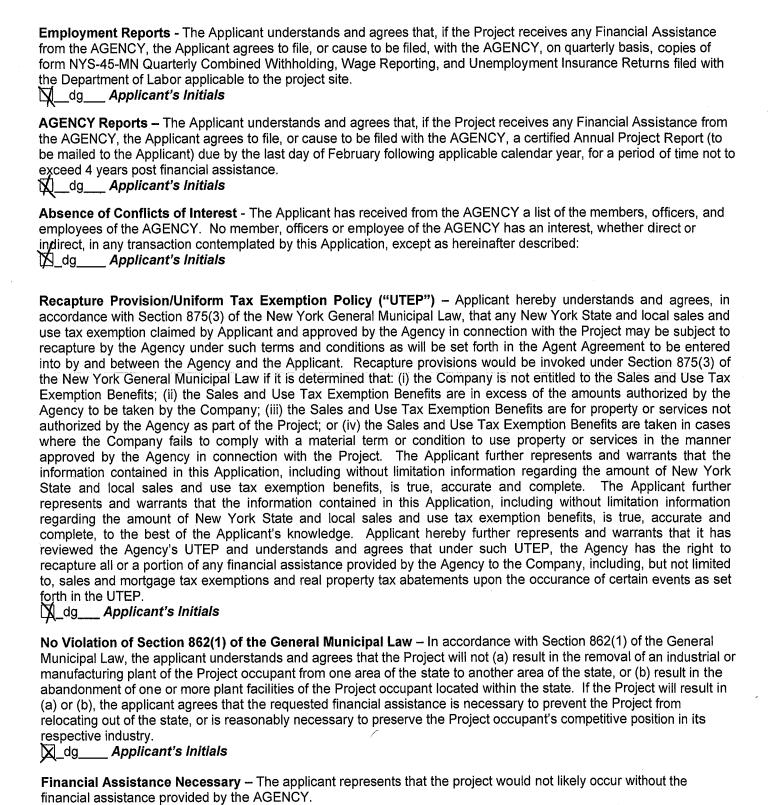
A)	Detailed Description of Project (Including type, location and purpose of project: _Approximately 30,000 sq ft facility. Primary service bays and warehousing			
	Is any of the information contained herein con Note: AGENCY will protect said trade secret info s/f, total capital investment, total job creation, top vote required and resulting from said application.	ormation herein but reserves the right to disclo	se certain summary information fro project summary disclosure relate	om this application (i.e. total fa d to the AGENCY board's put
B)	Location of Project / Project Address: State S	Street Road Batavia		
-,	,	Address	Town	Zip
C)	Current Assessed Value of Property \$	Tax Map # (not required if project is for ec	uinment nurchases only)	
ъ,	O for stone of evilating building		diprilent purchases only)	
D)	Square footage of existing building Square footage of new / renovated build	0S/F 30,000S/F		
	Total Square Footage	30,000 S/F		
	, otal oqualo i ootago			
Es	timated Project Costs / Project Capital Inv	estment:		
Βi	Ilding Cost			
\$_	3:5:Million (New Buildi		ding expansion construction	n)
La	nd and Building			CONTRACTOR CONTRACTOR
\$_	350,000 (Purchase Value of land	and/or building incl. engineering, arcl	nitect and blue print fees)	
	oduction Equipment (\$ Value of Production E	quipment'⊢'not sales taxable)		
E 21	her Equipment			
\$_	, ,	le equip = Furniture/Fixtures, Compu	ters, Lockers)	
Ot \$_	ner describe		ili alian da salah s	
To	t. Cap Invest:			
\$_	4,350,000 (Sum all lines above)			
A CO	timated Public and Private Sources of Fu ants: \$	nds for Project Costs:		
В	onds: \$			IP of the colored Processing
	EDC/GGLDC:loan fund: \$			
Con.	nk Financing: \$_3,500,000 her::\$	A Commence of the Commence of	316	
Tc	uity: \$ tal.of.all:sources:of.funds:(\$ ortgage Amount on this Project: \$			
	•	Describe:		
Es	timated percentage of costs financed from publ	ic sector (grants, bonds, and GCEDC/GGL	DC loan fund divided by total of	all sources of funds):

III. Project Employment Information

**No	te : Please use full time eq	uivalents, approximately Two part tin	ne is equivalent to One full time.(Attach add	litional sheets as necessary)	
E1)	Current number of fe	ull time equivalent employees	(prior to project): 0		
E2)	Estimate how many	full time/ part-time jobs will be	e retained as a result of this Projec	et over the next three years:_	
	<u>F</u> ull <u>T</u> ime (FT)	Part-Time (PT)	** Total <u>F</u> ull <u>T</u> ime <u>E</u> quivalen	ts (FTE)	
	*Please note reta be attached to this		the most recent NYS MN-45 quarterly	report, a copy of which should	
E3)	What is the average estimated (annual) salary range of jobs to be retained 40,000 to 80,000 (at current market rates)				
Nui	nber of jobs	Job Title	Estimated salary/range	Hours per week	
And the					
	/5 ⁻ 30	Technician	* 40-60,000	70'	
	4-10	Parts	\$35-50,000	40+	
	\mathcal{G}_{i}	managers	\$75,000+	40 to 1	
E4)	Estimate how many	full time/ part-time jobs will be	created as a result of this Project	over the next three years:	
			** Total <u>F</u> ull <u>T</u> ime <u>E</u> q		
			FTE jobs to be created \$20.00_		
	•	· · ·	ge of FTE jobs to be created \$40,0		
			l in \$\$ per FTE job to be created		
E8)	Is the Project Commo	ercial in nature (Sales Tax Ge	nerating for Community)? XYES o	r NO	
	If yes, what is the est	timated annual total Sales Tax	to be generated from this project	at full build-out?	
E10) Expected commend	ement date for project (if any)	08/2016 (mo / year)		
E11) Expected timeframe	e for project to achieve comple	etion? <u>10-12</u> (in moi	nths)	
) Estimate of the num	nber of residents of the Labor	Market Area (as defined in N.Y. G	ML Sec. 859-a(4)(f)) to fill	

IV. Representations by the Applicant

Is the company delinquent in the payment of any state or municipal property taxes?	☐ Yes 🗶 No	
Is the company delinquent in the payment of any income tax obligation?	☐ Yes X No	
is the company delinquent in the payment of any loans?	☐ Yes 🛛 No	
Is the company currently in default on any of its loans?	☐ Yes 🂢 No	
Are there currently any unsatisfied judgments against the company?	☐ Yes 💢 No	
Are there currently any unsatisfied judgments against any of the company's principals?	☐ Yes 🗶 No	
Has the company ever filed for bankruptcy?	☐ Yes 🕱 No	
Have any of the company's principals ever personally filed for bankruptcy, or in any way sought protection from creditors?	☐ Yes 🗶 No	
If the answer to any of the questions above is "Yes," please provide additional comments in pages if necessary.	the space below and on additional	
Please initial each item where indicate	d	
Job Listings - In accordance with Section 858-b(2) of the New York General Municunderstands and agrees that, if the Project receives any Financial Assistance from provided by collective bargaining agreements, new employment opportunities crealisted with the New York State Department of Labor Community Services Division administrative entity (collectively with the DOL, the "JTPA Entities") of the service of job training partnership act(Public Law 97-300) ("JPTA") in which the Project is located and partnership act(Public Law 97-300) ("JPTA") in which the Project is located and partnership act(Public Law 97-300) ("JPTA") in which the Project is located and partnership act(Public Law 97-300) ("JPTA") in which the Project is located and partnership act(Public Law 97-300) ("JPTA") in which the Project is located and partnership act(Public Law 97-300) ("JPTA") in which the Project is located and partnership act(Public Law 97-300) ("JPTA") in which the Project is located and partnership act(Public Law 97-300) ("JPTA") in which the Project is located and partnership act(Public Law 97-300) ("JPTA") in which the Project is located and partnership act(Public Law 97-300) ("JPTA") in which the Project is located and partnership act(Public Law 97-300) ("JPTA") in which the Project is located and partnership act(Public Law 97-300) ("JPTA") in which the Project is located and partnership act(Public Law 97-300) ("JPTA") in which the Project is located and partnership act(Public Law 97-300) ("JPTA") in which the Project is located and partnership act(Public Law 97-300) ("JPTA") in which the Project is located and partnership act(Public Law 97-300) ("JPTA") in which the Project is located and partnership act(Public Law 97-300) ("JPTA") in which the Project is located and partnership act(Public Law 97-300) ("JPTA") in which the Project is located and partnership act(Public Law 97-300) ("JPTA") in which the Project is located and partnership act(Public Law 97-300) ("JPTA") in which the Project is located and partnership act(Public	n the AGENCY, except as other ited as a result of the Project wi (the "DOL") and with the delivery area created by the fed	ll be
First Consideration for Employment - In accordance with Section 858-b(2) of the Applicant understands and agrees that, if the Project receives any Financial As as otherwise provided by collective bargaining agreements, where practicable, the eligible to participate in JTPA programs who shall be referred by the JPTA Entities created as a result of the Project. Applicant's Initials	ssistance from the AGENCY, ex Applicant will first consider per	cept sons
Annual Sales Tax Fillings - In accordance with Section 874(8) of the General Mounderstands and agrees that, if the Project receives any sales tax exemptions as a the AGENCY, in accordance with Section 874(8) of the General Municipal Law, the be filed, with the New York State Department of Taxation and Finance, an Annual Exemptions (Form ST-340) by the last day of February following applicable calend describing the value of all sales tax exemptions claimed by the Applicant and all of by the Applicant.	part of the Financial Assistance e Applicant agrees to file, or cal Report of Sales and Use Tax lar year (with a copy to the AGE	use to ENCY)



___dg__ Applicant's Initials

Compliance -- The applicant receiving financial assistance is in substantial compliance with applicable local, state

Compliance – The applicant receiving financial assistance is in substantial compliance with applicable local, state and federal tax, worker protection and environmental laws, rules and regulations.

[X] _dg __ Applicant's Initials

Effective February 4, 2016

V. Signatory Page

The Applicant and the individual executing this Application on behalf of the Applicant acknowledge that:

- A) The AGENCY will rely on the representations made herein when acting on this Application and hereby represent that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statements contained herein not misleading.
- B) Failure of the Applicant to file appropriate Sales Tax and Employment reports will result in the revocation of tax benefits and require repayment of benefits previously claimed.
- C) If the Applicant submits knowingly false or knowingly misleading information this may lead to the immediate termination of any financial assistance and the reimbursement of an amount equal to all or part of any tax exemptions claimed by reason of the AGENCY's involvement in the Project and may also lead to potential criminal penalties and/or civil liabilities for perjury.

(Applicant Signature)

Deborah Gawron Deborah

(Print Name)

Member

Title

Freightliner & Western Star of Batavia LLC

Company Name

This Application should be submitted along with the items listed in Exhibit A to:

Genesee County Economic Development Center 99 MedTech Drive, Suite 106 Batavia, New York 14020 (Attn: President & Chief Executive Officer)

VI. Hold Harmless Agreement

Applicant hereby releases Genesee County Economic Development Center and the members, officers, servants, agents and employees thereof(the "AGENCY") from, agrees that the AGENCY shall not be liable for and agrees to indemnify, defend and hold the AGENCY harmless from and against any and all liability arising from or expense incurred by (A) the AGENCY's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the Application or the Project described therein or the tax exemptions and other assistance requested therein are favorably acted upon by the AGENCY, (B) the AGENCY's acquisition, construction and/or installation of the Project described therein and (C) any further action taken by the AGENCY with respect to the Project; including without limiting the generality of the foregoing, all causes of action and attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the AGENCY or the Applicant are unable to reach final agreement with the respect to the Project, then, and in the event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the AGENCY, its agents or assigns, all costs incurred by the AGENCY in the processing of the Application, including attorneys' fees, if any.

Applicant hereby understands and agrees, in accordance with Section 875(3) of the New York General Municipal Law, that any New York State and local sales and use tax exemption claimed by Applicant and approved by the Agency in connection with the Project may be subject to recapture by the Agency under such terms and conditions as will be set forth in the agreements to be entered into by and between the Agency and the Applicant. The Applicant further represents and warrants that the information contained in this Application, including without limitation information regarding the amount of New York State and local sales and use tax exemption benefits, is true, accurate and complete.

(Applicant Signature)

Deborah Gawron _____

(Print Name) Member

Melline

Title

Freightliner & Western Star of Batavia LLC

Company Name

Sworn to before me this

,

DAWN M RILEY NOTARY PUBLIC-STATE OF NEW YORK NO. 01RI6243129

QUALIFIED IN ERIE COUNTY MY COMMISSION EXPIRES JUNE 30, 2019

EXHIBIT A

INSURANCE COVERAGE

- 1. <u>Requirements</u>. The Company shall maintain or cause to be maintained insurance against such risks and for such amounts as are customarily insured against by businesses of like size and type paying, as the same become due and payable, all premiums in respect thereto, including, but not necessarily limited to:
- (a) (i) Insurance against loss or damage by fire, lightning and other casualties, with a uniform standard extended coverage endorsement, such insurance to be in an amount not less than the full replacement value of the Project, exclusive of excavations and foundations, as determined by a recognized appraiser or insurer selected by the Company or (ii) as an alternative to the above requirements (including the requirement of periodic appraisal), the Company may insure the Project under a blanket insurance policy or policies covering not only the Project but other properties as well.
- (b) Workers' compensation insurance, disability benefits insurance, and each other form of insurance which the Agency or the Company is required by law to provide, covering loss resulting from injury, sickness, disability or death of employees of the Company who are located at or assigned to the Project.
- (c) Insurance against loss or losses from liabilities imposed by law or assumed in any written contract and arising from personal injury and death or damage to the property of others caused by any accident or occurrence, with limits of not less than \$1,000,000 per accident or occurrence on account of personal injury, including death resulting there from, and \$1,000,000 per accident or occurrence on account of damage to the property of others, excluding liability imposed upon the Company by any applicable workers' compensation law; and a blanket excess liability policy in the amount not less than \$3,000,000, protecting the Company against any loss or liability or damage for personal injury or property damage.
- 2. Additional Provisions Respecting Insurance. (a) All insurance required shall name the Agency as a named insured and all other insurance required by Section 4 hereof shall name the Agency as an additional insured. All insurance shall be procured and maintained in financially sound and generally recognized responsible insurance companies selected by the Company and authorized to write such insurance in the State. Such insurance may be written with deductible amounts comparable to those on similar policies carried by other companies engaged in businesses similar in size, character and other respects to those in which the Company is engaged. All policies evidencing such insurance shall provide for (i) payment of the losses of the Company and the Agency as their respective interest may appear, and (ii) at least thirty (30) days' prior written notice of the cancellation thereof to the Company and the Agency.
- (b) All such policies of insurance, or a certificate or certificates of the insurers that such insurance is in force and effect, shall be deposited with the Agency on the date hereof. Prior to expiration of any such policy, the Company shall furnish the Agency evidence that the policy has been renewed or replaced or is no longer required by this Agent Agreement.

ATTACHMENT TO APPLICATION FOR FINANICAL ASSISTANCE

Local Labor Workforce Certification

Project applicants (the "Company"), with projected / committed capital investment for facility construction of greater than or equal to \$5,000,000, as a condition to receiving Financial Assistance (including a sales tax exemption, mortgage recording tax exemption, real property tax abatement, and/or bond proceeds) from the Genesee County Industrial Development Agency d/b/a Genesee County Economic Development Center (the "Agency"), will be required to utilize qualified Local Labor, as defined below, for all projects involving the construction, expansion, equipping, demolition and/or remediation of new, existing, expanded or renovated facilities (collectively, the "Project Site").

Local Labor Defined

Local Labor is defined as individuals residing in the following Counties: Genesee, Orleans, Monroe, Wyoming, Livingston, Wayne, Ontario, Seneca, Yates, Niagara, Erie, Chautauqua, Cattaraugus and Allegany (collectively, the "Local Labor Area").

Local Labor Requirement

At least 90% of the total number of Project employees, excluding construction project management, of the general contractor, subcontractor, or subcontractor to a subcontractor (collectively, the "Workers") working on the Project Site must reside within the Local Labor Area. Companies do not have to be local companies as defined herein, but must employ local Workers residing within the Local Labor Area to qualify under the 90% local labor criteria.

It is understood that at certain times, Workers residing within the Local Labor Area may not be available with respect to a Project. Under this condition, the Company is required to contact the Agency to request a waiver of the Local Labor Requirement (the "Local Labor Waiver Request") based on the following circumstances: (i) warranty issues related to installation of specialized equipment or materials whereby the manufacturer requires installation by only approved installers; (ii) specialized construction for which qualified Local Labor Area Workers are not available; (iii) documented lack of Workers meeting the Local Labor Area requirement; or (iv) cost differentials in bids whereby use of local labor significantly increases the construction cost of the project. Prior to the granting of said waiver, the lowest bidding contractor which bid said construction project using local labor would have the right of first refusal to bid and match the lowest bid as a remedy to ensure compliance with this policy. Comprehensive documentation and justification will be required including documented evidence and verification by GCEDC staff or agents that the "right of first refusal" remedy has been effected unsuccessfully.

The Agency shall evaluate the Local Labor Waiver Request and make its determination related thereto based upon the supporting documentation received with such waiver request.

Local Labor Reporting Requirement

Companies authorized to receive Financial Assistance from the Agency will be required to file or cause to be filed a Local Labor Utilization Report (the "Report") on such form as made available by the Agency, and as directed by the Agency, which will identify, for each Worker, the city, town, or village and associated zip code that each such Worker is domiciled in. The Report shall be submitted to the Agency or its designated agents as follows: (i) immediately prior to commencement of construction activities; and (ii) on or by the next following quarterly dates of January 1, April 1, July 1, and October 1 and each quarterly date thereafter through the construction completion date.

The Agency, or its designated agents, shall have the right, during normal business hours, to examine and copy the applicable books and records of the Company and to perform spot checks of all Workers at the Project site to verify compliance with the Local Labor Requirement throughout the construction period.

Enforcement

If Agency staff determines that: (i) the Local Labor Requirement is not being met; or (ii) upon use of its reasonable discretion, discovers or becomes aware of a compliance issue related to the Local Labor Requirement. then written notice delivered by Certified Mail of said Local Labor Requirement violation (the "Notice of Violation") shall be provided to the Company.

The Company shall have 10 business days thereafter to either:

- provide written confirmation to the Agency indicating that it has cured the violation and is now in compliance with the Local Labor Requirement;
- (ii) submit the Local Labor Waiver Request as described above; or
- (iii) confirm in writing its inability to meet the Local Labor Requirement.

If the Company does not respond to the Agency's Notice of Violation, or if the Company confirms its inability to meet the Local Labor Requirement then the Agency shall immediately terminate any and all Financial Assistance being provided to the Project in accordance with the terms of the underlying agreements between the Agency and the Company with respect to the Project. If a Local Labor Waiver Request is submitted and the Agency declines to issue the requester waiver, then the Company shall have 10 business days after receipt of the notice of the waiver request denial to provide written confirmation to the Agency indicating that it has cured the violation and is now in compliance with the Local Labor Requirement. If the Agency does not receive such confirmation, the Agency shall then immediately terminate any and all Financial Assistance being provided to the Project in accordance with the terms of the underlying agreements between the Agency and the Company with respect to the Project.

The foregoing terms have been read, reviewed and understood by the Company and all appropriate personnel. The undersigned agrees and understands that the information contained herein must be transmitted and conveyed in a timely fashion to all applicable subcontractors, suppliers and materialmen. Furthermore, the undersigned realized and understands that failure to abide by the terms herein could result in the Agency revoking all or any portion of Financial Assistance, whether already received or to be received by the Company, as it deems reasonable in its sole discretion for any violation hereof.

Sworn to before me this

DAWN M RILEY NOTARY PUBLIC-STATE OF NEW YORK NO. 01RI6243129 QUALIFIED IN ERIE COUNTY

MY COMMISSION EXPIRES JUNE 30, 2019

Exhibit B

To be completed / calculated by AGENCY Retention Attraction ☐ Expansion Type of Project: ☐ Infrastructure ☐ Workforce Offerings: X SLB ☐ Bond ☐ Grant ☐ Consulting Estimated Financial Assistance to be provided via AGENCY participation - subject to **AGENCY Board Approval** *1) Estimated Sales Tax Exemption (8%) 2) Estimated Mortgage Tax Exemption (1.25%) 3) Estimated Property Tax Abatement \$<u>437,652</u> 4) Estimated Total Tax Savings (1+2+3): 5) Estimated Tax-Exempt Interest Cost Savings (via Tax-Exempt Bond) 6) Grant Type or name of grant (7) Estimated total Company Savings (4+5+6): 8) Benefited Project Amount (the capital investment directly related to the benefits received) 9) Bond Amount 3,500,000 10) Mortgage Amount 11) GCEDC/GGLDC Revolving Loan Fund 12) Loan Secured Source of loan (3500,000 10+11+12) 13) Total Amount Financed / Loan Funds Secured Proposed PILOT structure: Standard DUNT BASED on the incremental incase in ASSESSED VALUE * Estimated Value of Goods and Services to be exempt from sales and use tax as a result of the Agency's involvement in the Project. PLEASE NOTE: These amounts will be verified and there is a potential for a recapture of sales tax exemptions (see "Recapture Provision" on page 4). (to be used on the NYS ST-60)

Fees to be Paid by the Applicant:

Genesee County Economic Development Center \$ 54 375 (Per the attached Pricing & Fee Policy) the AGENCY will collect a /-25 % fee. The AGENCY will collect its participation fee at the time of closing, based upon the company provided realistic capital investment costs of this project stated in this application. (Should the actual costs exceed those estimated, an additional fee will apply.) In addition, the Applicant will reimburse the Agency for any direct expenses incurred in connection with this Project, including costs related to holding a public hearing.

The AGENCY will collect an annual administration fee. Projects with a capital investment of less than \$5 million will be charged a \$500 annual fee for each year of benefits provided. For projects with a capital investment of \$5 million or greater, there will be a \$1,000 annual fee charged.

Harris Beach, LLP \$\frac{12}{200}\$ (Estimated fee for legal services required in connection with the financial assistance provided by the Genesee County Economic Development Center) Applicant may be required to pay additional out-of-pocket expenses and applicable filing or recording fees.

Financial incentives are public information and will be released to the media upon board approval